



City of San Marcos

2004 Electric Pricing Study

Prepared by LCRA

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City of San Marcos & LCRA

- Together—we've provided electric service to the people of San Marcos for over 60 years
- San Marcos is LCRA's 5th largest "wholesale customer"
- LCRA was ready and willing to assist San Marcos—as they sought to assess the current electric pricing



LCRA's Pricing Support Service

- LCRA provides pricing analysis and support to wholesale customers
- Since deregulation in Texas—many requests for these services
 - “Unbundle” power supply costs (generation and transmission) from distribution (City’s distribution and transfer)
 - Assist with Power Cost Adjustment factors as external costs fluctuate (ERCOT, state-wide transmission, LCRA generation)



San Marcos Project Goals

- Determine if current Power Cost Adjustment is functioning properly
- Review Texas State University billing process
- Compare actual revenues to revenue requirements
- Retail price restructuring
 - Unbundle—or isolate power supply costs vs. distribution costs
 - Look at pricing options for “updated” rate design

What were the results?

- Determine if current Power Cost Adjustment (PCA) is functioning properly
 - PCA process accurately adjusts the monthly wholesale power prices
 - No action needed
- Review Texas State University (TSU) billing process
 - Errors in TSU billing process
 - Implemented “corrected” process in October



What were the results?

- Compare actual revenues to revenue requirements
 - Distribution revenues do not meet budget targets
 - Proposed method to correct revenue shortfall
 - Immediate need to increase revenues
- Retail price restructuring
 - Update the cost of service
 - Bring in additional expertise



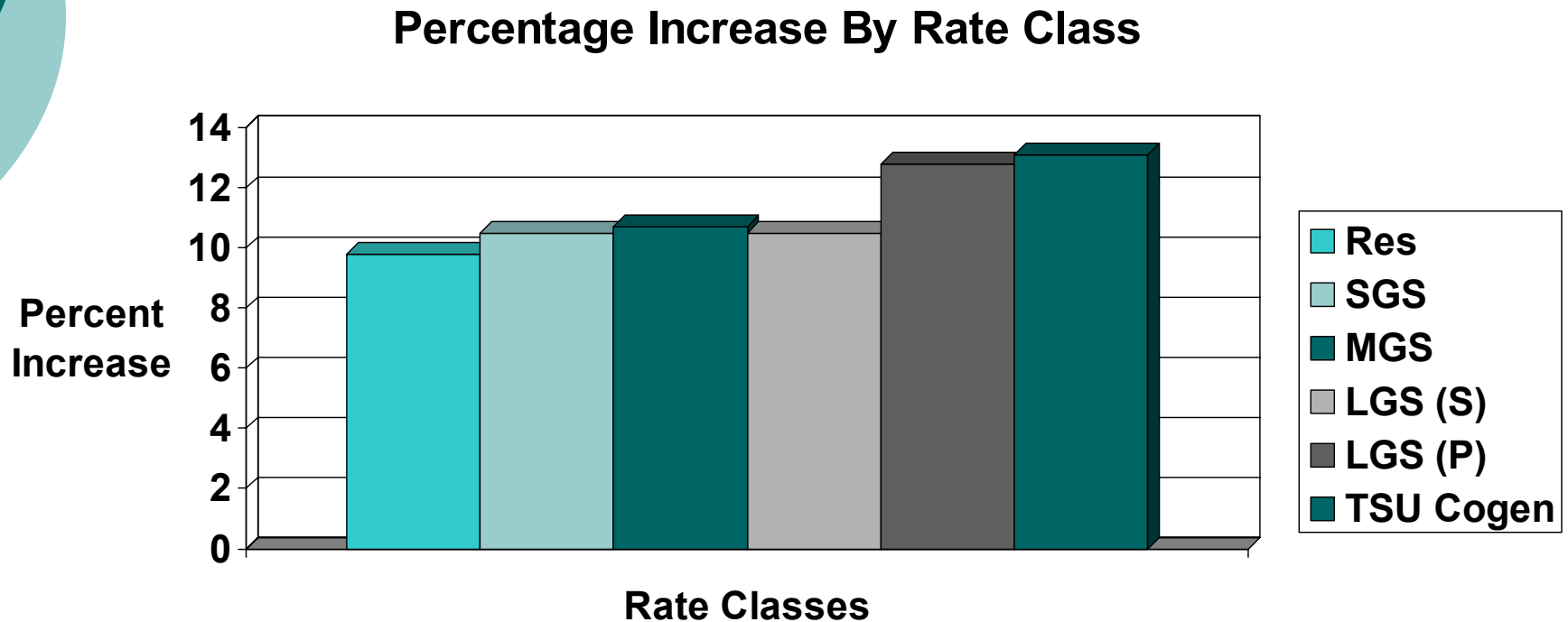
Best Option – Energy Method

- Energy factor adjustment of approximately \$.00715 per kWh
- Same adjustment per kWh for each rate class
- Results in different percentage increase for each rate class

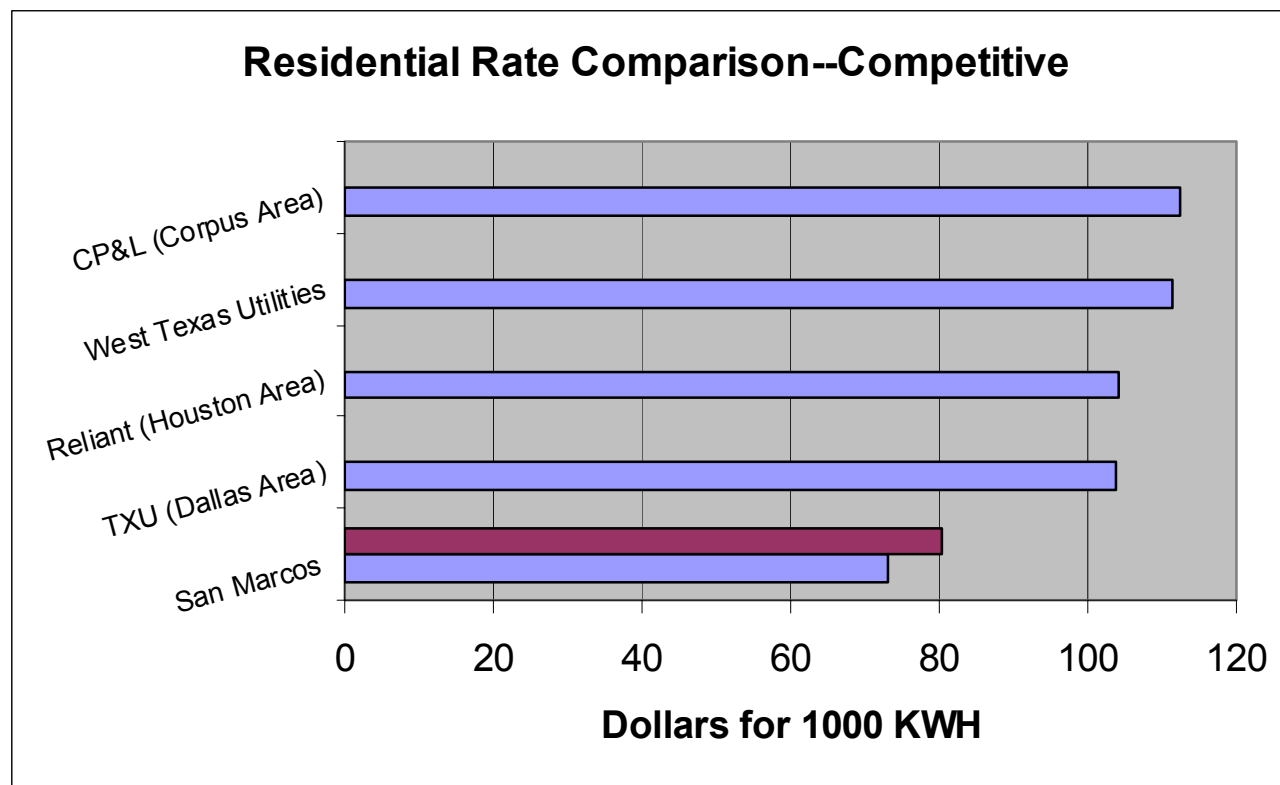
Rate Adjustment (\$/kWh)

Rate Class	Current \$/KWh	Energy Method Adder	New Distribution Charge	Energy Method Total	Percent Increase
Residential	\$ 0.07303	\$ 0.00715	\$ 0.02971	\$ 0.08018	9.8%
Small General	\$ 0.06815	\$ 0.00715	\$ 0.02483	\$ 0.07530	10.5%
Medium General	\$ 0.06655	\$ 0.00715	\$ 0.02323	\$ 0.07370	10.7%
Large General (S)	\$ 0.06781	\$ 0.00715	\$ 0.02449	\$ 0.07496	10.5%
Large General (P)	\$ 0.05580	\$ 0.00715	\$ 0.01248	\$ 0.06295	12.8%
COGEN	\$ 0.05466	\$ 0.00715	\$ 0.01134	\$ 0.06181	13.1%
Total					10.5%

Impacts By Rate Class -- Graph

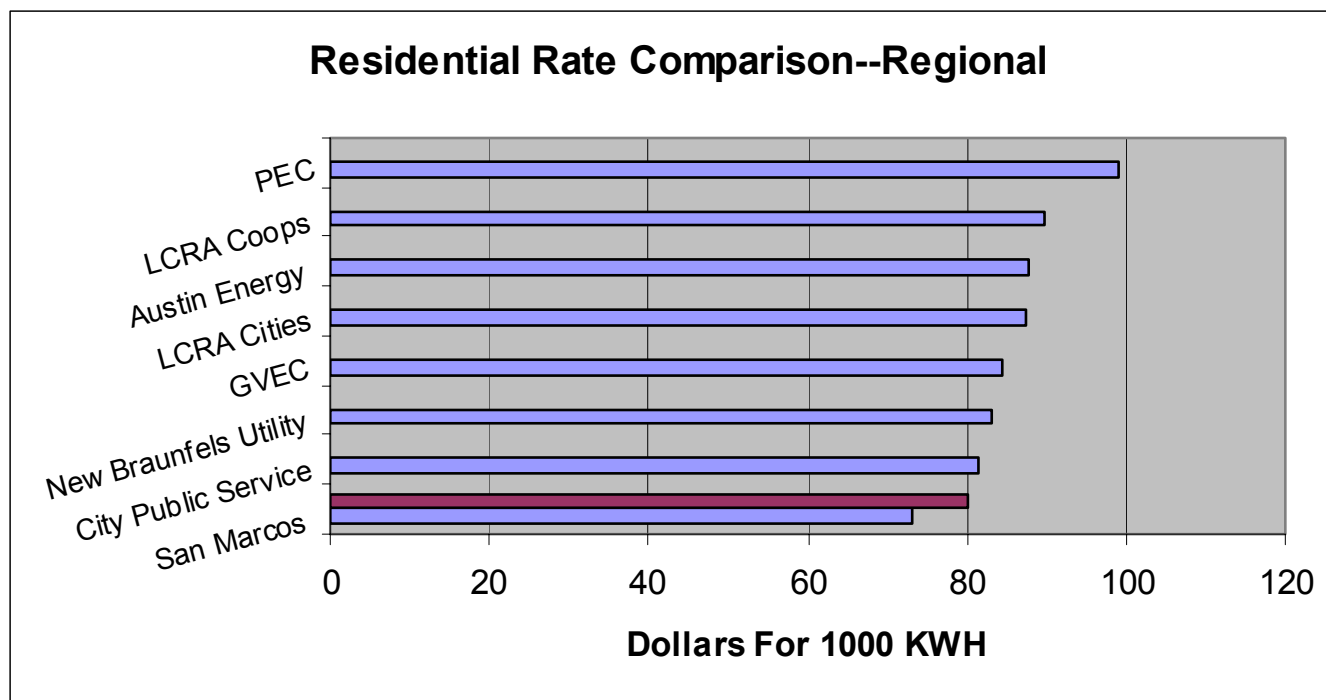


Residential Rate Comparison Competitive Market



- Data Sources for "Competitive Utilities" is the Powertochoose.org website (PUC)
- San Marcos: Energy Method
- San Marcos-lower bar: average from July 2003 – June 2004 (analysis test year)

Residential Rate Comparison Regional Market



- Data Sources for "regional utilities" – TPPA Newsletter (Average from April – July 2004)
- PEC information was collected by San Marcos staff
- LCRA "Cities" and "Coops" from participating customers in LCRA Retail Price Comparison Study
- San Marcos: Energy Method
- San Marcos-lower bar: average from July 2003 – June 2004 (analysis test year)



Action Plan

- Implement rate adjustment--which will increase revenues by approximately 10.5%
- The “cost-of-service” – the next step in the study – can start in early 2005
- Team has identified goals: fair, simple, progressive and competitive
- Process will result in recommendations for next year budget process and will determine if there is a need for additional increases and/or restructuring of rates



Summary

- LCRA is honored to work with San Marcos
- Great team effort has made significant findings and taken corrective actions
- Reviewed options for how to address the current shortfall situation – and arrived at “Energy Method” for allocation
- Provided recommended rate adjustment
- Will work with consultant to provide more detailed rate design options for San Marcos in sync with next budget cycle